



SAIRAC

The South African Institute of Refrigeration and Air Conditioning

www.sairac.co.za

Dear SAIRAC Members

You are invited to our Cape Town Centre Technical Talk on Tuesday, 11 August 2026.

TOPIC: SELECTING THE BEST CONTRACT AGREEMENT FOR YOUR PROJECTS
- presented by Theunis van Zyl -



Theunis is the Managing Director of VAN ZYL AND ASSOCIATES, having 34 years of experience in the construction industry as Contracts Manager, Project Manager, Civil Engineer, Construction Law Consultant and Arbitrator, Adjudicator and Mediator. Since 2009 he specializes in construction related disputes, claims resolution and presides as Adjudicator, Mediator and Arbitrator on all the different forms of contract.

Selecting the appropriate contract agreement for the industry you are operating within can either work for you or against you, and the most horrific cases in our construction industry arises from bespoke, bastardized or construction agreements that were incompatible with the project and the parties' intentions for the project they wanted to deliver. This contractual talk should set the foundation for approaching your next contractual agreement with a client in an informed and educated manner.

Who should Attend

- Technicians
- Contractors
- Consultants

Attendees will gain knowledge of

- The different contracting options in the South African legal context
- Common law agreements versus industry standard agreement
- Typical disputes causing contractual nightmares
- Demand, insist or negotiate?
- Best fit for your industry

Venue: Parow Golf Club – Frans Conradie Road - Parow

Date & Time: 11th August 2026 @ 18h00 for 18h30

Snacks will be provided, and Cash Bar facility will be available

Please send **RSVP** to: capetownsecretary@sairac.co.za on/by **10 August 2026** before **12h00**

Rozelle Steenkamp

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